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The College Placement Council 62 Highland Avenue / Bethlehem, PA 18017

The national association for career planning, placement, and recruitment

CPC Salary Survey

REGIONAL Interim Report No. 5, July 1988

EASTERN REGION (ECPO)

Bentley College
Boston College
University of Bridgeport
Brown University
Columbia University
University of Connecticut
Cornell University
CUNY-Bernard M. Baruch
CUNY-Baruch College-Arts & Science
CUNY-City College
CUNY-Hunter College
Dartmouth College
University of Maine-Orono
MIT
MIT-Sloan School of Management
University of Massachusetts-Amherst
Mount Holyoke College
NYU-Grad. School of Business
Pace University-New York City
Pace University-Westchester
Polytechnic University
Rensselaer Polytechnic University
University of Rhode Island
University of Rochester
University of Rochester-
W.E. Simon Grad. School of Business
SUNY-Buffalo
Syracuse University
Union College
Williams College
Worcester Polytechnic Institute

The 187 placement offices at the 154 colleges and universities that participate in the *Salary Survey* are divided into seven geographic regions. The placement offices listed comprise the Eastern region.

The data are based on salary offers made to students graduating between September 1, 1987 and August 31, 1988. Tables on pages 2 through 5 list data on both regional and national levels for the interim period (May 2 through June 6) and cumulatively (September 1 through June 6). The block tables contain data for the interim period only.

SCOPE AND NATURE OF THE SURVEY

The scope, nature, and coverage of the CPC *Salary Survey* are particularly important to the interpretation and proper use of the statistics.

Offers are reported from employing organizations in business, industry, government, and non-profit and educational organizations. The offers are base starting salary offers and do not include fringe benefits or overtime. The data cover a broad range of functional positions, except teaching. Confidentiality is maintained for the individual, the college, and the employer.

The *Survey* reports offers, not acceptances, with no limit on the number of offers per student. Therefore, offers in the study cannot be equated with actual hires, and when the economic climate changes substantially, the ratio of offers to hires usually changes also, making comparison with other years no longer valid. In those categories where offers are relatively few, the data should be regarded only as an indication.

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BACHELOR'S DEGREE CANDIDATES

(Data Combined for Men and Women)

AVERAGE MONTHLY SALARY OFFERS

BY CURRICULUM FOR ALL TYPES OF EMPLOYERS	INTERIM PERIOD 5/2/88 THROUGH 6/6/88							CUMULATIVE PERIOD 9/1/87 THROUGH 6/6/88						
	NUMBER OF OFFERS		AVERAGE $ OFFERS		PERCENTILES'			NUMBER OF OFFERS		AVERAGE $ OFFERS		PERCENTILES'		
	REGIONAL	NATIONAL	REGIONAL	NATIONAL	90TH	50TH	10TH	REGIONAL	NATIONAL	REGIONAL	NATIONAL	90TH	50TH	10TH
BUSINESS														
ACCOUNTING	143	1033	$2116	$2058	$2416	$2167	$1700	455	5264	$2139	$2010	$2416	$2166	$1833
BANKING & FINANCE	20	442	1949	1911	2333	2019	1666	55	1201	1985	1901	2416	2000	1708
BUSINESS ADMINISTRATION & MANAGEMENT	22	361	1680	1818	2000	1646	1458	44	1285	1930	1772	2416	1959	1384
HUMAN RESOURCES (incl Labor Relations)	2	46	1385	1708	*	*	*	2	115	1385	1659	*	*	*
INSTITUTIONAL MANAGEMENT	+	13	+	1800				+	81	+	1657			
MANAGEMENT INFO SYSTEMS	38	115	2110	2059	2333	2113	1917	67	426	2181	2082	2500	2176	1916
MARKETING & DISTRIBUTION	33	427	1798	1773	2050	1800	1583	57	1327	1764	1757	2050	1800	1400
HUMANITIES														
ECONOMICS	70	301	2290	2147	2625	2417	1666	108	603	2287	2051	2625	2416	1708
LETTERS (incl English, Literature)	4	27	1856	1711	*	*	*	7	77	1873	1722	*	*	*
HUMANITIES - All Other	5	105	2164	1721	*	*	*	11	211	2030	1630	*	*	*
CRIMINAL JUSTICE	+	3	+	1550				+	34	+	1625			
HISTORY	12	63	2156	2042	*	*	*	15	88	2199	1976	*	*	*
PSYCHOLOGY	18	74	2079	1861	*	*	*	22	168	2088	1720	2750	2083	1450
SOCIAL SCIENCES-All Other	18	145	2111	2096	*	*	*	22	333	2101	1881	2500	2125	1721
COMMUNICATIONS														
ADVERTISING	+	18	+	1746				1	62	917	1566	*	*	*
COMMUNICATIONS	5	70	1552	1726	*	*	*	8	231	1637	1657	*	*	*
JOURNALISM	1	32	2333	1586	*	*	*	1	107	2333	1516	*	*	*
TECHNICAL WRITING	2	2	2195	2195	*	*	*	3	12	2019	2249	*	*	*
ENGINEERING														
AEROSPACE & AERONAUTICAL	1	87	1988	2379	*	*	*	12	361	2470	2352	*	*	*
AGRICULTURAL	+	14	+	2153				+	36	+	2106			
BIOENGINEERING & BIOMEDIC	+	4	+	2236				4	10	2469	2367	*	*	*
CHEMICAL	45	347	2536	2573	2675	2625	2330	101	1139	2570	2584	2725	2625	2333
CIVIL	55	289	2192	2171	2475	2167	2000	81	894	2190	2119	2425	2167	2000
ELECTRICAL(incl Comp Eng)	171	1185	2530	2509	2667	2542	2335	404	3920	2549	2474	2717	2550	2333
GEOLOGICAL	+	6	+	2067				+	19	+	2067			
INDUSTRIAL	28	204	2402	2395	2500	2408	2200	67	740	2476	2377	2842	2458	2167
MECHANICAL	140	717	2422	2452	2625	2450	2167	297	2466	2458	2451	2667	2458	2251

continued

BACHELOR'S DEGREE CANDIDATES

(Data Combined for Men and Women)

AVERAGE MONTHLY SALARY OFFERS

BY CURRICULUM FOR ALL TYPES OF EMPLOYERS	INTERIM PERIOD 5/2/88 THROUGH 6/6/88							CUMULATIVE PERIOD 9/1/87 THROUGH 6/6/88						
	NUMBER OF OFFERS		AVERAGE $ OFFERS		PERCENTILES'			NUMBER OF OFFERS		AVERAGE $ OFFERS		PERCENTILES'		
	REGIONAL	NATIONAL	REGIONAL	NATIONAL	90TH	50TH	10TH	REGIONAL	NATIONAL	REGIONAL	NATIONAL	90TH	50TH	10TH
ENGINEERING (continued)														
METALLURGICAL	1	39	$2458	$2415	*	*	*	7	151	$2665	$2449	*	*	*
MINING & MINERAL	+	+	+	+				+	2	+	2370			
NUCLEAR	+	4	+	2114				+	20	+	2373			
PETROLEUM	+	61	+	2500				+	154	+	2672			
ENGINEERING TECHNOLOGY	5	126	2051	2346	*	*	*	9	267	2258	2290	*	*	*
SCIENCE														
AGRICULTURAL	2	29	1688	1587	*	*	*	2	135	1688	1686	*	*	*
ARCHITECTURAL & ENVIRONMENT DESIGN	+	+	+	+				+	1	+	1300			
BIOLOGICAL	4	37	1385	1693	*	*	*	7	74	1584	1754	*	*	*
CHEMISTRY	2	19	2208	2280	*	*	*	2	67	2208	2192	*	*	*
COMPUTER SCIENCE	57	420	2427	2266	$2625	$2500	$2083	132	1389	2441	2276	$2649	$2500	$2167
MATHEMATICS	11	130	2450	2255	*	*	*	30	304	2335	2237	2708	2334	2000
ALLIED HEALTH PROFESSIONS	3	12	1864	1689	*	*	*	5	71	2002	1994	*	*	*
NURSING	18	39	2345	2091	*	*	*	18	178	2345	1959	*	*	*
PHARMACY	+	58	+	2837				+	75	+	2758			
PHYSICS	1	11	2416	2527	*	*	*	1	24	2416	2378	*	*	*
OTHER PHYSICAL & EARTH SCIENCES	+	7	+	1488				+	25	+	1803			
RENEWABLE NATURAL RSRCS	1	4	1833	2046	*	*	*	2	10	1751	1694	*	*	*
TOTALS	938	7126						2059	24157					

' Percentiles are computed on regional data
* Not computed for fewer than 20 offers
+ No offers reported

BACHELOR'S DEGREE CANDIDATES

(Data Combined for Men and Women)

AVERAGE MONTHLY SALARY OFFERS

BY FUNCTIONAL AREA FOR ALL TYPES OF EMPLOYERS	INTERIM PERIOD 5/2/88 THROUGH 6/6/88							CUMULATIVE PERIOD 9/1/87 THROUGH 6/6/88						
	NUMBER OF OFFERS		AVERAGE $ OFFERS		PERCENTILES'			NUMBER OF OFFERS		AVERAGE $ OFFERS		PERCENTILES'		
	REGIONAL	NATIONAL	REGIONAL	NATIONAL	90TH	50TH	10TH	REGIONAL	NATIONAL	REGIONAL	NATIONAL	90TH	50TH	10TH
ADMIN. & MGMT.														
ACCOUNTANTS & AUDITORS	153	1112	$2135	$2054	$2417	$2167	$1750	472	5432	$2142	$2007	$2416	$2166	$1833
BANKING OCCUPATIONS	8	225	2052	1816	*	*	*	20	527	2128	1815	2500	2354	1541
BUSINESS ADMINISTRATION	6	100	1889	1766	*	*	*	17	408	1740	1691	*	*	*
CONSULTANTS	58	301	2284	2333	2625	2333	2000	156	833	2406	2265	2750	2417	2042
FINANCIAL ANALYSTS	55	298	2469	2284	2667	2500	2200	108	657	2420	2160	2708	2458	2083
HUMAN RESOURCES	4	41	1615	1674	*	*	*	5	165	1813	1630	*	*	*
MANAGEMENT TRAINEE	66	632	1951	1815	2583	1833	1333	110	1764	2010	1747	2625	1954	1375
COMPUTER & MATHEMATICAL														
COMPUTER PROGRAMMERS	44	262	2297	2243	2588	2455	1916	88	904	2356	2230	2583	2500	1917
COMPUTER SCIENTISTS	31	256	2393	2295	2588	2400	2167	73	820	2425	2298	2666	2456	2167
MATH/STATISTICIANS	8	81	2309	2284	*	*	*	9	162	2311	2263	*	*	*
MARKETING & SALES														
ADVERTISING/MARKETING	12	168	1988	1881	*	*	*	23	560	1970	1849	2500	1875	1667
RETAIL/WHOLESALE SALES	19	297	1744	1767	*	*	*	28	787	1742	1776	2000	1742	1500
TECHNICAL SALES	15	122	2252	2116	*	*	*	27	326	2278	2037	2550	2450	1750
ALL OTHER OCCUPATIONS														
AGRICULTURE & NATURAL RESOURCE OCCPTNS.	3	23	1736	1684	*	*	*	3	104	1736	1678	*	*	*
COMMUNICATIONS OCCUPATION	4	20	2201	1741	*	*	*	4	99	2201	1635	*	*	*
ENGINEERS (Eng. Deg. Req)	397	2788	2440	2450	2666	2475	2150	841	9361	2476	2437	2708	2500	2167
HEALTH RELATED OCCUPATION	7	82	1656	2414	*	*	*	10	195	1776	2187	*	*	*
INSURANCE OCCUPATIONS	19	122	1922	1848	*	*	*	24	359	1925	1809	2166	1896	1708
LAW ENFORCEMENT OCCPTNS	+	3	+	1810				+	26	+	1763			
NURSES	18	40	2345	2101	*	*	*	18	173	2345	1974	*	*	*
PRODUCTION OCCUPATIONS	3	39	2533	2063	*	*	*	3	169	2533	2084	*	*	*
REAL ESTATE OCCUPATIONS	1	22	1400	1983	*	*	*	2	39	1534	1887	*	*	*
RESEARCHERS-NONSCIENTIFIC	+	41	+	2058				3	59	2734	2069	*	*	*
RESEARCHERS-SCIENTIFIC	+	16	+	1887				4	85	2036	2180	*	*	*
SOC. WORKERS & RECREATION	6	25	1340	1315	*	*	*	8	87	1380	1392	*	*	*
TRANSPORTATION & DISTRIBUTION OCCPTNS	1	10	2050	2080	*	*	*	3	56	1850	1916	*	*	*
TOTALS	938	7126						2059	24157					

' Percentiles are computed on regional data
* Not computed for fewer than 20 offers
+ No offers reported

(Data Combined for Men and Women)

MASTER'S DEGREE CANDIDATES

AVERAGE MONTHLY SALARY OFFERS-INEXPERIENCED

GRADUATE ALL TYPES OF EMPLOYERS	INTERIM PERIOD 5/2/88 THROUGH 6/6/88							CUMULATIVE PERIOD 9/1/87 THROUGH 6/6/88						
	NUMBER OF OFFERS		AVERAGE $ OFFERS		PERCENTILES'			NUMBER OF OFFERS		AVERAGE $ OFFERS		PERCENTILES'		
	REGIONAL	NATIONAL	REGIONAL	NATIONAL	90TH	50TH	10TH	REGIONAL	NATIONAL	REGIONAL	NATIONAL	90TH	50TH	10TH
BUSINESS														
ACCOUNTING	12	32	$2558	$2419	*	*	*	22	316	$2419	$2290	$2750	$2500	$1960
MBA--NON-TECH	7	195	2333	2853	*	*	*	18	686	2386	2791	*	*	*
MBA--TECH	1	56	3000	3283	*	*	*	4	243	3109	3192	*	*	*
MS-BUSINESS	3	28	3694	2822	*	*	*	5	81	3383	2608	*	*	*
ADMINISTRATION	+	4	+	1925				+	12	+	2181			
BANKING & FINANCE	+	170	+	3207				3	195	3778	3133	*	*	*
INDUSTRIAL MGMT (incl Ind. Administration)	+	5	+	2800				+	11	+	2844			
LABOR/INDUSTRIAL RELATION	+	1	+	3416				+	21	+	2614			
MANAGEMENT INFO SYSTEMS	+	23	+	2903				2	51	2117	2640	*	*	*
HUMANITIES														
HUMANITIES	+	11	+	1856				1	29	1750	1674	*	*	*
SOCIAL SCIENCES	+	8	+	1850				3	81	2917	1920	*	*	*
ENGINEERING														
AEROSPACE & AERONAUTICAL	1	29	2708	2869	*	*	*	3	64	2858	2843	*	*	*
BIOENGINEERING & BIOMEDIC	+	2	+	3417				+	2	+	3417			
CHEMICAL	2	31	2782	2984	*	*	*	4	90	2837	2871	*	*	*
CIVIL	+	22	+	2511				3	99	2503	2467	*	*	*
ELECTRICAL(incl Comp Eng)	28	121	3073	3065	$3415	$2975	$2833	142	516	3149	3008	3375	3169	2860
GEOLOGICAL	+	2	+	2804				+	14	+	2359			
INDUSTRIAL	2	30	3167	2846	*	*	*	9	85	2978	2775	*	*	*
MECHANICAL	17	81	3003	2843	*	*	*	66	231	3000	2840	3333	3000	2716
METALLURGICAL	+	6	+	2863				8	29	2815	2837	*	*	*
NUCLEAR	+	+	+	+				1	5	2916	2655	*	*	*
SCIENCE														
BIOLOGICAL	+	+	+	+				+	6	+	1709			
CHEMISTRY	1	7	2750	2295	*	*	*	4	37	3002	2664	*	*	*
COMPUTER SCIENCE	3	31	3292	2878	*	*	*	22	155	2926	2866	3267	2929	2750
GEOLOGY & RELATED GEOLOGICAL SCIENCES	+	5	+	2714				2	20	2375	2488	*	*	*
MATHEMATICS	2	4	2888	2798	*	*	*	4	28	2881	2446	*	*	*
PHYSICS	1	4	3125	3344	*	*	*	1	7	3125	3194	*	*	*
TOTALS	80	908						327	3114					

' Percentiles are computed on regional data
* Not computed for fewer than 20 offers
+ No offers reported

Master's Degree Candidates - Experience[1]

(Data Combined for Men and Women)

AVERAGE MONTHLY SALARY OFFERS

GRADUATE ALL TYPES OF EMPLOYERS	INTERIM PERIOD 5/2/88 THROUGH 6/6/88							CUMULATIVE PERIOD 9/1/87 THROUGH 6/6/88						
	NUMBER OF OFFERS		AVERAGE $ OFFERS		PERCENTILES'			NUMBER OF OFFERS		AVERAGE $ OFFERS		PERCENTILES'		
	REGIONAL	NATIONAL	REGIONAL	NATIONAL	90TH	50TH	10TH	REGIONAL	NATIONAL	REGIONAL	NATIONAL	90TH	50TH	10TH
OVER 1 TO 2 YEARS														
MBA--NON-TECH	2	137	$2584	$3440	*	*	*	8	461	$2479	$3355	*	*	*
MBA--TECH	1	52	2700	3595	*	*	*	1	160	2700	3630	*	*	*
OVER 2 TO 4 YEARS														
MBA--NON-TECH	3	153	2528	3423	*	*	*	7	478	2655	3459	*	*	*
MBA--TECH	+	97	+	3627				1	303	2375	3696	*	*	*
OVER 4 YEARS														
MBA--NON-TECH	5	127	3690	3524	*	*	*	6	331	3769	3475	*	*	*
MBA--TECH	+	67	+	3620				+	213	+	3815			
TOTALS	11	633						23	1946					

1 Years of previous full-time, nonmilitary employment
' Percentiles are computed on regional data
* Not computed for fewer than 20 offers
+ No offers reported

DOCTORAL DEGREE CANDIDATES

(Data Combined for Men and Women)

AVERAGE MONTHLY SALARY OFFERS

BY CURRICULUM FOR ALL TYPES OF EMPLOYERS	INTERIM PERIOD 5/2/88 THROUGH 6/6/88							CUMULATIVE PERIOD 9/1/87 THROUGH 6/6/88						
	NUMBER OF OFFERS		AVERAGE $ OFFERS		PERCENTILES'			NUMBER OF OFFERS		AVERAGE $ OFFERS		PERCENTILES'		
	REGIONAL	NATIONAL	REGIONAL	NATIONAL	90TH	50TH	10TH	REGIONAL	NATIONAL	REGIONAL	NATIONAL	90TH	50TH	10TH
ENGINEERING														
AEROSPACE	+	+	+	+				5	12	$3841	$4063	*	*	*
CHEMICAL	+	22	+	$3909				2	106	3763	3800	*	*	*
CIVIL	+	+	+	+				2	11	4250	3144	*	*	*
ELEC ENG (INCL COMP ENG)	2	27	$4471	4207	*	*	*	10	81	4428	4116	*	*	*
MECHANICAL	2	9	4042	4076	*	*	*	8	43	4183	3853	*	*	*
METALLURGICAL	+	+	+	+				6	26	3948	3773	*	*	*
SCIENCE														
BIOLOGICAL	+	+	+	+				+	4	+	2271			
CHEMISTRY	4	28	3604	3391	*	*	*	10	138	3495	3415	*	*	*
COMPUTER SCIENCE	+	4	+	3396				+	13	+	3917			
MATHEMATICS	+	3	+	4250				+	8	+	3590			
PHYSICS	1	3	4042	3653	*	*	*	9	24	3967	3447	*	*	*
POLYMER	+	3	+	3533				+	23	+	3377			
TOTALS	9	99						52	489					

' Percentiles are computed on regional data
* Not computed for fewer than 20 offers
+ No offers reported

AVERAGE MONTHLY SALARY OFFERS
BY CURRICULUM & EMPLOYER

JULY 1988 ECPO REGIONAL CUMULATIVE REPORT
CUMULATIVE PERIOD 9/1/87 THROUGH 6/6/88

90th: 2208
10th: 1833

CURRICULUM	PUBLIC ACCOUNTING	ADVERTISING	BANKING	COMPUTER/DATA PROCESSING	CONSULTING SERVICES	FINANCE	HOTELS/MOTELS (HOSPITALITY)	INSURANCE	MERCHANDISING
ACCOUNTING	2161 413 2833 1850	2167 1	2036 6			1833 1		1937 7	1791 1
BANKING & FINANCE	2175 5		1943 14			2261 3		1763 8	1750 3
BUSINESS ADMINISTRATION & MANAGEMENT	2125 4		1720 3	1891 3	2370 9	1917 2	1500 5	2250 4	1631 7
HUMAN RESOURCES (incl Labor Relations)								1770 1	
INSTITUTIONAL MANAGEMENT									
MANAGEMENT INFO SYSTEMS	2233 22 2500 2000		2334 2	2243 7	2517 4	2242 2		2072 7	1653 3
MARKETING & DISTRIBUTION	2200 1	1566 5	1875 2	1750 3	1375 1	1944 3		1990 4	1771 25 2167 1583
ECONOMICS	2419 8		2372 36 2916 2000	2250 1	2234 8	2163 29 2917 2250		2031 10	1842 6
LETTERS (incl English, Literature)			2150 4						1667 1
HUMANITIES - All Other		1416 1	2741 1		2750 1	2605 2		2167 2	1280 1
CRIMINAL JUSTICE									
HISTORY	2250 3		2240 4		2333 1	2458 1		2000 2	1943 3

JULY 1988 ECPO CUMULATIVE REPORT

AVERAGE MONTHLY SALARY OFFERS
BY CURRICULUM & EMPLOYER

JULY 1988 ECPO REGIONAL CUMULATIVE REPORT
CUMULATIVE PERIOD 9/1/87 THROUGH 6/6/88

Sample Block: Average: 2025 706 # of Offers
90th: 2208
10th: 1833

CURRICULUM	PUBLIC ACCOUNTING	ADVERTISING	BANKING	COMPUTER/DATA PROCESSING	CONSULTING SERVICES	FINANCE	HOTELS/MOTELS (HOSPITALITY)	INSURANCE	MERCHANDISING
PSYCHOLOGY	2654 5		2500 1		2542 2			2167 2	1792 2
SOCIAL SCIENCES-All Other	2333 1	1500 1	2479 2		2500 1	2292 6		2031 4	1938 4
ADVERTISING									
COMMUNICATIONS									1639 3
JOURNALISM									
TECHNICAL WRITING									
AEROSPACE & AERONAUTICAL				2583 1					
AGRICULTURAL									
BIOENGINEERING & BIOMEDIC									
CHEMICAL	2167 4				2225 1				
CIVIL					2171 4				
ELECTRICAL(incl Comp Eng)	2511 22 2750 2375			2812 8	2483 12	2554 16		2958 1	2333 1

JULY 1988 ECPO CUMULATIVE REPORT

AVERAGE MONTHLY SALARY OFFERS
BY CURRICULUM & EMPLOYER

JULY 1988 ECPO REGIONAL CUMULATIVE REPORT
CUMULATIVE PERIOD 9/1/87 THROUGH 6/6/88

Sample Block: Average: 2025 706 # of Offers
90th: 2208
10th: 1833

CURRICULUM	PUBLIC ACCOUNTING	ADVERTISING	BANKING	COMPUTER/DATA PROCESSING	CONSULTING SERVICES	FINANCE	HOTELS/MOTELS (HOSPITALITY)	INSURANCE	MERCHANDISING
GEOLOGICAL									
INDUSTRIAL	2527 15		2500 1		2451 7	2698 4			
MECHANICAL	2416 3				2611 12	2494 3		2125 4	
METALLURGICAL				2510 1					
MINING & MINERAL									
NUCLEAR									
PETROLEUM									
ENGINEERING TECHNOLOGY									
AGRICULTURAL									
ARCHITECTURAL & ENVIRONMENT DESIGN									
BIOLOGICAL			1833 1						
CHEMISTRY			2583 1						

JULY 1988 ECPO CUMULATIVE REPORT

AVERAGE MONTHLY SALARY OFFERS
BY CURRICULUM & EMPLOYER

JULY 1988 ECPO REGIONAL CUMULATIVE REPORT
CUMULATIVE PERIOD 9/1/87 THROUGH 6/6/88

Sample Block: Average: 2025 706 # of Offers
90th: 2208
10th: 1833

CURRICULUM	PUBLIC ACCOUNTING	ADVERTISING	BANKING	COMPUTER/DATA PROCESSING	CONSULTING SERVICES	FINANCE	HOTELS/MOTELS (HOSPITALITY)	INSURANCE	MERCHANDISING
COMPUTER SCIENCE	2481 13			2311 11	2392 9	2611 3		2111 3	
MATHEMATICS	2083 2			2542 2	2195 3	2653 3		2206 7	
ALLIED HEALTH PROFESSIONS									
NURSING									
PHARMACY									
PHYSICS			2416 1						
OTHER PHYSICAL & EARTH SCIENCES									
RENEWABLE NATURAL RSRCS									

JULY 1988 ECPO CUMULATIVE REPORT

AVERAGE MONTHLY SALARY OFFERS
BY CURRICULUM & EMPLOYER

JULY 1988 ECPO REGIONAL CUMULATIVE REPORT
CUMULATIVE PERIOD 9/1/87 THROUGH 6/6/88

Sample Block: Average: 2025 706 # of Offers
90th: 2208
10th: 1833

CURRICULUM	PUBLISHING	RESEARCH & DEVELOPMENT	RESTAURANTS	TRANSPORTATION SERVICES	UTILITIES	OTHER BUSINESS SVCS	AEROSPACE	AGRI, FORESTRY & FISHING	AUTO & MECH'L EQUIPMENT
ACCOUNTING	1583 1			1875 1	2064 3				2083 1
BANKING & FINANCE				2000 1		1963 2	1950 1		
BUSINESS ADMINISTRATION & MANAGEMENT						1592 2			
HUMAN RESOURCES (incl Labor Relations)			1000 1						
INSTITUTIONAL MANAGEMENT									
MANAGEMENT INFO SYSTEMS				1917 1	2325 2	1875 5			
MARKETING & DISTRIBUTION	1500 1			1500 1		1604 2			2050 1
ECONOMICS						1719 2			
LETTERS (incl English, Literature)									
HUMANITIES - All Other									
CRIMINAL JUSTICE									
HISTORY		2666 1							

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Sample Block: Average: 2025 706 # of Offers
90th: 2208
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CURRICULUM	PUBLISHING	RESEARCH & DEVELOPMENT	RESTAURANTS	TRANSPORTATION SERVICES	UTILITIES	OTHER BUSINESS SVCS	AEROSPACE	AGRI, FORESTRY & FISHING	AUTO & MECH'L EQUIPMENT
PSYCHOLOGY									
SOCIAL SCIENCES-All Other		2083 1							
ADVERTISING	917 1								
COMMUNICATIONS						1400 1			
JOURNALISM						2333 1			
TECHNICAL WRITING									
AEROSPACE & AERONAUTICAL		2738 2					2391 8		
AGRICULTURAL									
BIOENGINEERING & BIOMEDIC									
CHEMICAL		2354 2					2500 1		2480 2
CIVIL				2667 1					2338 2
ELECTRICAL(incl Comp Eng)		2610 18			2637 31 3333 2451	2660 25 2883 2583	2482 18		2426 8

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JULY 1988 ECPO REGIONAL CUMULATIVE REPORT
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Sample Block: Average: 2025 706 # of Offers
90th: 2208
10th: 1833

CURRICULUM	PUBLISHING	RESEARCH & DEVELOPMENT	RESTAURANTS	TRANSPORTATION SERVICES	UTILITIES	OTHER BUSINESS SVCS	AEROSPACE	AGRI, FORESTRY & FISHING	AUTO & MECH'L EQUIPMENT
GEOLOGICAL									
INDUSTRIAL		2817 2		2917 1	2333 1	2583 1	2450 3		2297 3
MECHANICAL		2287 4			2586 15	2687 9	2508 38 2850 2340		2380 49 2800 2200
METALLURGICAL									
MINING & MINERAL									
NUCLEAR									
PETROLEUM									
ENGINEERING TECHNOLOGY									2253 1
AGRICULTURAL								2000 1	
ARCHITECTURAL & ENVIRONMENT DESIGN									
BIOLOGICAL		1650 1							
CHEMISTRY		1833 1							

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10th: 1833

CURRICULUM	PUBLISHING	RESEARCH & DEVELOPMENT	RESTAURANTS	TRANSPORTATION SERVICES	UTILITIES	OTHER BUSINESS SVCS	AEROSPACE	AGRI, FORESTRY & FISHING	AUTO & MECH'L EQUIPMENT
COMPUTER SCIENCE		2471 7		2292 1	2250 5	2386 8	2520 3		2475 2
MATHEMATICS		2650 2				2208 2			2085 1
ALLIED HEALTH PROFESSIONS									
NURSING									
PHARMACY									
PHYSICS									
OTHER PHYSICAL & EARTH SCIENCES									
RENEWABLE NATURAL RSRCS						1668 1			

JULY 1988 ECPO CUMULATIVE REPORT

AVERAGE MONTHLY SALARY OFFERS
BY CURRICULUM & EMPLOYER

JULY 1988 ECPO REGIONAL CUMULATIVE REPORT
CUMULATIVE PERIOD 9/1/87 THROUGH 6/6/88

Sample Block: Average: 2025 706 # of Offers
90th: 2208
10th: 1833

CURRICULUM	BLDG MAT'L MFR	CHEMICALS, DRUGS & ALLIE	COMPUTERS & BUS. MACHINES	ELECTRICAL & ELECTRON. MAC	FOOD & BEVRG. PROCESSING	GLASS, PAPER, PKG & ALLIED	METALS & METAL	PETROLEUM & ALLIED PRDCTS	SCIENT INSTRU & MEDICAL
ACCOUNTING	2162 1		1958 2	1933 2		2114 3		1875 5	1833 1
BANKING & FINANCE			1998 5	2067 5	2283 5	1920 1			
BUSINESS ADMINISTRATION & MANAGEMENT			2034 2	2416 1					
HUMAN RESOURCES (incl Labor Relations)									
INSTITUTIONAL MANAGEMENT									
MANAGEMENT INFO SYSTEMS		2475 1	2194 4	2183 2	2333 1				
MARKETING & DISTRIBUTION		1867 1	1763 2		1750 1	1733 1		1916 1	1867 1
ECONOMICS	1400 1	1867 1		2186 3	2417 1	1733 1			1867 1
LETTERS (incl English, Literature)					1925 1				
HUMANITIES - All Other									
CRIMINAL JUSTICE									
HISTORY									

JULY 1988 ECPO CUMULATIVE REPORT

AVERAGE MONTHLY SALARY OFFERS
BY CURRICULUM & EMPLOYER

JULY 1988 ECPO REGIONAL CUMULATIVE REPORT
CUMULATIVE PERIOD 9/1/87 THROUGH 6/6/88

Sample Block: Average: 2025 706 # of Offers
90th: 2208
10th: 1833

CURRICULUM	BLDG MAT'L MFR	CHEMICALS, DRUGS & ALLIE	COMPUTERS & BUS. MACHINES	ELECTRICAL & ELECTRON. MAC	FOOD & BEVRG. PROCESSING	GLASS, PAPER, PKG & ALLIED	METALS & METAL	PETROLEUM & ALLIED PRDCTS	SCIENT INSTRU & MEDICAL
PSYCHOLOGY				2450 2	1850 1	1916 1			
SOCIAL SCIENCES-All Other									
ADVERTISING									
COMMUNICATIONS		1500 1		1600 1	2008 1				
JOURNALISM									
TECHNICAL WRITING			2195 2						
AEROSPACE & AERONAUTICAL				2458 1					
AGRICULTURAL									
BIOENGINEERING & BIOMEDIC						2469 4			
CHEMICAL	2500 1	2628 43 2800 2540	2506 3	2632 6	2720 3	2533 15		2671 11	2650 6
CIVIL	2141 41 2583 2000	2083 1		2264 4		2529 2		2425 2	
ELECTRICAL(incl Comp Eng)	2264 4	2547 8	2598 55 3000 2500	2517 149 2833 2345	2627 4	2620 5		2652 4	2608 8

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AVERAGE MONTHLY SALARY OFFERS
BY CURRICULUM & EMPLOYER

JULY 1988 ECPO REGIONAL CUMULATIVE REPORT
CUMULATIVE PERIOD 9/1/87 THROUGH 6/6/88

Sample Block: Average: 2025 706 # of Offers
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10th: 1833

CURRICULUM	BLDG MAT'L MFR	CHEMICALS, DRUGS & ALLIE	COMPUTERS & BUS. MACHINES	ELECTRICAL & ELECTRON. MAC	FOOD & BEVRG. PROCESSING	GLASS, PAPER, PKG & ALLIED	METALS & METAL	PETROLEUM & ALLIED PRDCTS	SCIENT INSTRU & MEDICAL
GEOLOGICAL									
INDUSTRIAL		2950 1	2438 5	2377 17		2458 2			2563 2
MECHANICAL	2355 5	2568 14	2503 11	2431 98 2725 2293	2563 2	2417 5	2422 10	2560 4	2586 3
METALLURGICAL			2850 1	2458 1			2500 2	2918 2	
MINING & MINERAL									
NUCLEAR									
PETROLEUM									
ENGINEERING TECHNOLOGY	2334 3			1992 2		2361 3			
AGRICULTURAL	1375 1								
ARCHITECTURAL & ENVIRONMENT DESIGN									
BIOLOGICAL		2520 1							
CHEMISTRY									

JULY 1988 ECPO CUMULATIVE REPORT

AVERAGE MONTHLY SALARY OFFERS
BY CURRICULUM & EMPLOYER

JULY 1988 ECPO REGIONAL CUMULATIVE REPORT
CUMULATIVE PERIOD 9/1/87 THROUGH 6/6/88

Sample Block: Average: 2025 706 # of Offers
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10th: 1833

CURRICULUM	BLDG MAT'L MFR	CHEMICALS, DRUGS & ALLIE	COMPUTERS & BUS. MACHINES	ELECTRICAL & ELECTRON. MAC	FOOD & BEVRG. PROCESSING	GLASS, PAPER, PKG & ALLIED	METALS & METAL	PETROLEUM & ALLIED PRDCTS	SCIENT INSTRU & MEDICAL
COMPUTER SCIENCE		2346 2	2537 44 2708 2458	2525 15	2250 2	2084 2			2166 1
MATHEMATICS			2542 5	2400 2					
ALLIED HEALTH PROFESSIONS									
NURSING									
PHARMACY									
PHYSICS									
OTHER PHYSICAL & EARTH SCIENCES									
RENEWABLE NATURAL RSRCS						1833 1			

JULY 1988 ECPO CUMULATIVE REPORT

AVERAGE MONTHLY SALARY OFFERS
BY CURRICULUM & EMPLOYER

JULY 1988 ECPO REGIONAL CUMULATIVE REPORT
CUMULATIVE PERIOD 9/1/87 THROUGH 6/6/88

Sample Block: Average: 2025 706 # of Offers
90th: 2208
10th: 1833

CURRICULUM	TEXTILES	TIRE & RUBBER	EDUCATION	HEALTH SERVICES	NON-PROFIT ORGANIZATIONS	FEDERAL GOV'T	LOCAL/STATE GOVERNMENT
ACCOUNTING						1596 5	1937 1
BANKING & FINANCE	1422 1						2037 1
BUSINESS ADMINISTRATION & MANAGEMENT	1458 1		1384 1				
HUMAN RESOURCES (incl Labor Relations)							
INSTITUTIONAL MANAGEMENT							
MANAGEMENT INFO SYSTEMS				2175 4			
MARKETING & DISTRIBUTION					1166 1		
ECONOMICS							
LETTERS (incl English, Literature)					916 1		
HUMANITIES - All Other				1756 1	1350 1		1500 1
CRIMINAL JUSTICE							
HISTORY							

JULY 1988 ECPO CUMULATIVE REPORT

AVERAGE MONTHLY SALARY OFFERS
BY CURRICULUM & EMPLOYER

JULY 1988 ECPO REGIONAL CUMULATIVE REPORT
CUMULATIVE PERIOD 9/1/87 THROUGH 6/6/88

Sample Block: Average: 2025 706 # of Offers
90th: 2208
10th: 1833

CURRICULUM	TEXTILES	TIRE & RUBBER	EDUCATION	HEALTH SERVICES	NON-PROFIT ORGANIZATIONS	FEDERAL GOV'T	LOCAL/STATE GOVERNMENT
PSYCHOLOGY				1260 4	1450 1		2005 1
SOCIAL SCIENCES-All Other					1500 1		1721 1
ADVERTISING							
COMMUNICATIONS			1667 1				
JOURNALISM							
TECHNICAL WRITING			1667 1				
AEROSPACE & AERONAUTICAL							
AGRICULTURAL							
BIOENGINEERING & BIOMEDIC							
CHEMICAL		2625 1				1807 2	
CIVIL						2062 5	2223 19
ELECTRICAL(incl Comp Eng)					2667 1	1887 5	2125 1

JULY 1988 ECPO CUMULATIVE REPORT

AVERAGE MONTHLY SALARY OFFERS
BY CURRICULUM & EMPLOYER

JULY 1988 ECPO REGIONAL CUMULATIVE REPORT
CUMULATIVE PERIOD 9/1/87 THROUGH 6/6/88

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CURRICULUM	TEXTILES	TIRE & RUBBER	EDUCATION	HEALTH SERVICES	NON-PROFIT ORGANIZATIONS	FEDERAL GOV'T	LOCAL/STATE GOVERNMENT
GEOLOGICAL							
INDUSTRIAL						2140 2	
MECHANICAL						2121 4	2529 4
METALLURGICAL							
MINING & MINERAL							
NUCLEAR							
PETROLEUM							
ENGINEERING TECHNOLOGY							
AGRICULTURAL							
ARCHITECTURAL & ENVIRONMENT DESIGN							
BIOLOGICAL			1375 1	1396 2	916 1		
CHEMISTRY							

JULY 1988 ECPO CUMULATIVE REPORT

Sample Block: Average: 2025 706 # of Offers

AVERAGE MONTHLY SALARY OFFERS
BY CURRICULUM & EMPLOYER

JULY 1988 ECPO REGIONAL CUMULATIVE REPORT
CUMULATIVE PERIOD 9/1/87 THROUGH 6/6/88

90th: 2208
10th: 1833

CURRICULUM	TEXTILES	TIRE & RUBBER	EDUCATION	HEALTH SERVICES	NON-PROFIT ORGANIZATIONS	FEDERAL GOV'T	LOCAL/STATE GOVERNMENT
COMPUTER SCIENCE			1300 1				
MATHEMATICS					1500 1		
ALLIED HEALTH PROFESSIONS				2002 5			
NURSING				2345 18			
PHARMACY							
PHYSICS							
OTHER PHYSICAL & EARTH SCIENCES							
RENEWABLE NATURAL RSRCS							

JULY 1988 ECPO CUMULATIVE REPORT

Sample Block: Average: 2025 706 # of Offers
90th: 2208
10th: 1833

AVERAGE MONTHLY SALARY OFFERS JULY 1988 ECPO REGIONAL CUMULATIVE REPORT
BY TECH - NON-TECH & EMPLOYER CUMULATIVE PERIOD 9/1/87 THROUGH 6/6/88

CURRICULUM	PUBLIC ACCOUNTING	ADVERTISING	BANKING	COMPUTER/DATA PROCESSING	CONSULTING SERVICES	FINANCE	HOTELS/MOTELS (HOSPITALITY)	INSURANCE	MERCHANDISING
BACHELOR NON-TECH	2175 462 2833 1875	1614 8	2215 75 2916 1541	2062 14	2345 27 3083 2083	2359 49 3166 1875	1500 5	2000 51 2750 1750	1765 56 2386 1416
BACHELOR TECHNICAL	2466 59 2842 2167		2333 4	2526 23 2916 2083	2444 48 3083 2167	2584 29 3208 2458		2216 15	1813 4

JULY 1988 ECPO CUMULATIVE REPORT

AVERAGE MONTHLY SALARY OFFERS JULY 1988 ECPO REGIONAL CUMULATIVE REPORT

BY TECH - NON-TECH & EMPLOYER CUMULATIVE PERIOD 9/1/87 THROUGH 6/6/88

Sample Block: Average: 2025 706 # of Offers
90th: 2208
10th: 1833

CURRICULUM	PUBLISHING	RESEARCH & DEVELOPMENT	RESTAURANTS	TRANSPORTATION SERVICES	UTILITIES	OTHER BUSINESS SVCS	AEROSPACE	AGRI, FORESTRY & FISHING	AUTO & MECH'L EQUIPMENT
BACHELOR NON-TECH	1542 2	2375 2	1000 1	1823 4	2168 5	1779 13	1950 1		2067 2
BACHELOR TECHNICAL	917 1	2514 39 2917 2083		2625 3	2580 52 3333 2450	2545 48 3333 2292	2486 71 2850 2340	2000 1	2380 68 2800 2242

JULY 1988 ECPO CUMULATIVE REPORT

AVERAGE MONTHLY SALARY OFFERS
BY TECH - NON-TECH & EMPLOYER

JULY 1988 ECPO REGIONAL CUMULATIVE REPORT
CUMULATIVE PERIOD 9/1/87 THROUGH 6/6/88

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90th: 2208
10th: 1833

CURRICULUM	BLDG MAT'L MFR	CHEMICALS, DRUGS & ALLIE	COMPUTERS & BUS. MACHINES	ELECTRICAL & ELECTRON. MAC	FOOD & BEVRG. PROCESSING	GLASS, PAPER, PKG & ALLIED	METALS & METAL	PETROLEUM & ALLIED PRDCTS	SCIENT INSTRU & MEDICAL
BACHELOR NON-TECH	1781 2	2070 3	2018 15	2163 15	2169 10	1949 7		1882 6	1856 3
BACHELOR TECHNICAL	2172 55 2667 1920	2579 71 2950 2333	2553 126 3000 2400	2472 296 2833 2300	2525 12	2464 39 2675 2250	2435 12	2648 23 2918 2450	2591 20 2650 2500

JULY 1988 ECPO CUMULATIVE REPORT

AVERAGE MONTHLY SALARY OFFERS
BY TECH - NON-TECH & EMPLOYER

JULY 1988 ECPO REGIONAL CUMULATIVE REPORT
CUMULATIVE PERIOD 9/1/87 THROUGH 6/6/88

Sample Block: Average: 2025 706 # of Offers
90th: 2208
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CURRICULUM	TEXTILES	TIRE & RUBBER	EDUCATION	HEALTH SERVICES	NON-PROFIT ORGANIZATIONS	FEDERAL GOV'T	LOCAL/STATE GOVERNMENT
BACHELOR NON-TECH	1440 2		1384 1	1722 9	1276 5	1596 5	1840 5
BACHELOR TECHNICAL		2025 1	1502 4	2201 25 3141 1733	1694 3	2007 18	2270 24 2700 2099

JULY 1988 ECPO CUMULATIVE REPORT

Sample Block: Average: 2025 706 # of Offers
90th: 2208
10th: 1833

AVERAGE MONTHLY SALARY OFFERS TO MBA CANDIDATES
BY TECHNICAL/NON TECHNICAL CURRICULUM & EMPLOYER

JULY 1988 ECPO REGIONAL CUMULATIVE REPORT
CUMULATIVE PERIOD 9/1/87 THROUGH 6/6/88

CURRICULUM	PUBLIC ACCOUNTING		ADVERTISING	BANKING	COMPUTER/DATA PROCESSING	CONSULTING SERVICES		FINANCE		HOTELS/MOTELS (HOSPITALITY)	INSURANCE		MERCHANDISING
MBA--NON-TECH	2396	8				2375	2	2500	1		2250	1	
MBA--TECH	3000	1											

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Sample Block: Average: 2025 706 # of Offers

AVERAGE MONTHLY SALARY OFFERS TO MBA CANDIDATES JULY 1988 ECPO REGIONAL CUMULATIVE REPORT 90th: 2208

BY TECHNICAL/NON TECHNICAL CURRICULUM & EMPLOYER CUMULATIVE PERIOD 9/1/87 THROUGH 6/6/88 10th: 1833 PART 2 - PAGE 1

CURRICULUM	PUBLISHING	RESEARCH & DEVELOPMENT	RESTAURANTS	TRANSPORTATION SERVICES	UTILITIES	OTHER BUSINESS SVCS	AEROSPACE	AGRI, FORESTRY & FISHING	AUTO & MECH'L EQUIPMENT
MBA--NON-TECH				2000 1		2333 1	2200 1		
MBA--TECH		3475 1			2792 1				

JULY 1988 ECPO CUMULATIVE REPORT

AVERAGE MONTHLY SALARY OFFERS TO MBA CANDIDATES
BY TECHNICAL/NON TECHNICAL CURRICULUM & EMPLOYER

JULY 1988 ECPO REGIONAL CUMULATIVE REPORT
CUMULATIVE PERIOD 9/1/87 THROUGH 6/6/88

Sample Block: Average: 2025 706 # of Offers
90th: 2208
10th: 1833

CURRICULUM	BLDG MAT'L MFR	CHEMICALS, DRUGS & ALLIE	COMPUTERS & BUS. MACHINES	ELECTRICAL & ELECTRON. MAC	FOOD & BEVRG. PROCESSING	GLASS, PAPER, PKG & ALLIED	METALS & METAL	PETROLEUM & ALLIED PRDCTS	SCIENT INSTRU & MEDICAL
MBA--NON-TECH			2728 2						2300 1
MBA--TECH		3167 1							

JULY 1988 ECPO CUMULATIVE REPORT

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AVERAGE MONTHLY SALARY OFFERS TO MBA CANDIDATES
BY TECHNICAL/NON TECHNICAL CURRICULUM & EMPLOYER

JULY 1988 ECPO REGIONAL CUMULATIVE REPORT
CUMULATIVE PERIOD 9/1/87 THROUGH 6/6/88

CURRICULUM	TEXTILES	TIRE & RUBBER	EDUCATION	HEALTH SERVICES	NON-PROFIT ORGANIZATIONS	FEDERAL GOV'T	LOCAL/STATE GOVERNMENT
MBA--NON-TECH							
MBA--TECH							